OUR APPROACH:

Case Study: Construction & Agri-Business Company





Rethink

Family owned and operated Company operating a multi-unit business operation including agribusiness, cattle, and construction. The construction unit built airport runways, roads, and bridges. The Board of Directors of the \$430 Million Company was confronted with continuing poor performance, high leverage and low liquidity. No strategic plan developed to provide steerage to success.

React

Aurora was engaged as Financial Advisor. We provided the Board of Directors with a complete assessment of operations, management, financial performance and strategic positioning. Also prepared detailed financial and operating projections with several scenarios as alternatives. A system was put in place to formally monitor job bidding process, percentage of completion, and status of each job to completion.

Results

Recommended complete restructuring and consolidation of operations, divestiture of non-core assets and restructuring of remaining debt. Recommendations were accepted and acted upon and the Company continues to operate today.

AURORA MANAGEMENT PARTNERS