#### CASE STUDY:

# **Automotive Die Casting**



## **Rethink**

A mid-west die cast manufacturing Company, with \$50 million revenue, furnishing automotive parts on a global basis to the tier lautomotive sector.

Deteriorating financial results, limited liquidity and debtor defaults on credit facilities.

#### React

Aurora engaged as financial advisor to the Company. Developed sophisticated cash flow modeling, performed analysis of major supplier and customer contracts identifying numerous unprofitable arrangements, assisted the Company in negotiating contractual arrangements with its largest customer, assisted Company in reporting to its secured lender and managed cash flow disbursements.

## **Results**

A management process was established which allowed the Company to initiate changes within its business, continue operations, and manage its cash flow while undertaking a sales process with a potential buyer. Continued bank advances allowed cash funding to operate the business during the process.

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