

OUR APPROACH:

Case Study: Sand Mining Operation



Rethink

Aurora was engaged by Senior Lender to evaluate operational alternatives after the Company defaulted on scheduled debt payments. The sand mining operation produced raw material for construction - including concrete sand, crushed stone, gravel aggregates, metallurgical rock, road base, crushed rock, and dirt. Engagement included key customer review, internal and external contract analysis, M&E evaluation, and viability of business to operate as going-concern.

React

Aurora advised senior lender of under secured position. Further, as a result of key customer departures coupled with no financial protocols, Company had to operate as a going concern. The Company also had questionable reserves with its current leases. Foreclosure efforts were recommended to protect existing collateral base for recovery.

Results

Aurora assisted in sale activities to maximize recovery for senior lender and general unsecured creditors, including data room creation, pitch deck, and solicitation of strategic buyers. A reserve study was commissioned and incorporated into the sale process. Process was transferred back to non-bank, senior lender to complete sale process and protect remaining secured position.

AURORA MANAGEMENT PARTNERS |