

OUR APPROACH:

Case Study: Pharmaceutical Fulfillment and Contract Clinic



Rethink

Aurora was engaged by a pharmaceutical fulfillment Company which had a contract with a major medical clinic. This contract allowed for the fulfillment Company to receive and sort pharmaceutical packets before distributing to patients at the clinic with an automatic billing system tied in. However, due to the volume the Company suffered major cash flow issues.

React

Aurora developed sophisticated cash flow modeling and redeveloped the Company's capital and operating structures for efficiency. Aurora also brought the Company back to covenant compliance.

Results

The recapitalization and operating structure improvements were successful for the pharmaceutical Company and it is still in operation today.